



***///iMOTION***<sup>®</sup>

# CAPABILITY STATEMENT

Anytime. Anywhere.  
**Always Here.**<sup>™</sup>



## INTRODUCTION

Motion delivers a world-class customer-first approach to everything we do. This has firmly established our business as the leader in the market, providing excellence and expertise in industrial products, solutions and services.

For more than 60 years we have been a feature in the Asia Pacific industrial landscape giving customers unmatched products and service through an integrated network of branches, workshops and service centres.

We have an ongoing commitment to invest in our people, facilities, IT and systems to ensure we can continue to offer a broad ranging and premium level of engineering design, servicing and turnkey projects to our customers across Australia and New Zealand .

We are committed and proud to keep our customers in motion, every day of the year.



**1954**  
Founded



**Market Leader**  
Australia & New Zealand



**Over AU\$600m**  
In Sales



**1,700+ Employees**  
60,000 Customers



**Over 130**  
Locations



**Over 600,000 SKUs**  
& access to Motion  
product globally

## 100 YEARS OF EXPERIENCE

Our industry experience is bolstered to over 100 years' as a result of two strategic and significant acquisitions.

### Australia

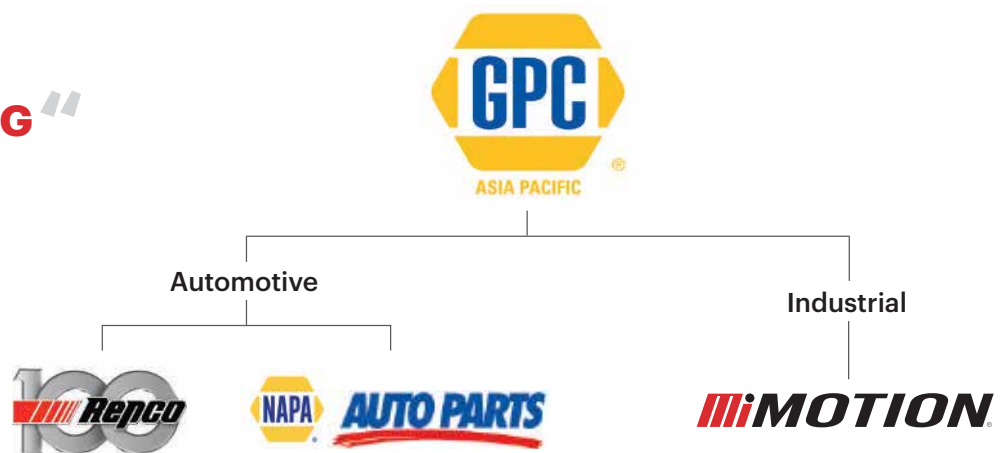
BSC (Bearing Service Centre) founded in 1921.

### New Zealand

SAECOWilson (Wilson Bros) founded in 1919.



**WE KEEP THE WORLD MOVING** //



**Motion forms the industrial division of GPC Asia Pacific.**

Today, Motion is the largest distributor of bearings, power transmission, hose and fittings, fluid power and industrial products across Asia Pacific.

As a wholly owned subsidiary of Genuine Parts Company (NYSE: GPC), we have unparalleled access to 600,000

unique parts & access globally to over 2,300 suppliers around the world. This unmatched coverage means customers have access to a huge range of world-class parts, products and services across the region.

**WE ARE THE INDUSTRY LEADER**

The market leader in distribution of bearings, power transmission, seals, industrial supplies, conveyor, and a rapidly expanding presence in industrial flow technology.

- Aligned with our customers to provide;
- Integrated solutions by specialists in fluid power, hydraulic, pneumatic and flow technologies.
- Specialist design and engineering, manufacturing, repair and maintenance services.
- Complete conveyance systems solutions from design to commissioning of conveyance infrastructure.

- Custom solutions to the automation and motion control problems most businesses face.
- Locations in Australia, New Zealand, Indonesia & Singapore.
- Superior customer service, technical expertise & innovative spirit.
- An extensive and diverse customer base.
- Proudly part of the GPC group of companies.
- Unparalleled breadth of quality products, supported by outstanding suppliers.



## OUR VISION

Continually earn our place as the premier industrial solution company by:

Providing the preferred customer experience

Energising our talent

Delivering stakeholder value

## OUR MISSION

We are industry's trusted advisor:

Expert Team

Largest Scale

Deep Relationships

Value-Added Services

Leading Supply Chain

## OUR VALUES



### Safety

We focus on safe work practices and act safely at all times.



### Integrity

We are ethical and can be trusted and relied upon to do what we say we will do.



### Service

We deliver Responsive, Efficient, Local, 'Yes Can Do' service.



### People

We embrace diversity and help our people to grow through leadership, learning and a commitment to continuous improvement.



### Community

We care for our environment and work collaboratively with all stakeholders: people, customers, suppliers and the wider community.

# SAFETY

At Motion, we take safety seriously.

**WORK.  
THINK.  
ACT.  
STAY SAFE.**

We focus on safe work practices & act safely at all times.

We design our work to enhance health & wellbeing.

We constantly strive to learn, grow & continuously improve all that we do.

We engage our employees and communicate our safety mission.

## STRONG BRANCH NETWORK

### Asia

150+ employees | 8 locations  
3 distribution centres

### Australia

1100+ employees | 150 locations  
8 distribution centres

### New Zealand

420+ employees | 37 locations  
1 distribution centre





## OUR PEOPLE

Our people are industry specialists with the hands-on experience and the product knowledge to provide expert technical advice and to identify, consult on and solve industry-specific or application-specific problems.

We understand the importance of keeping businesses productive; of meeting targets, goals and deadlines.

And, through regular and ongoing product-specific training and refresher programs our people are updated and aware of industry trends and products to improve operational efficiency, productivity and profitability for our customers.

## OUR CUSTOMERS

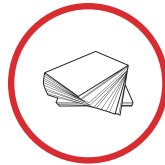
We work with many of Asia Pacific's Blue Chip companies across industries that includes:



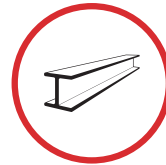
Food, Beverage & Packaging



Equipment & Machinery



Pulp & Paper



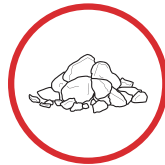
Iron & Steel



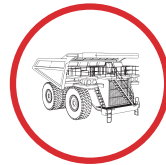
Agriculture



Rail, Truck & Automotive



Aggregate & Cement



Mining



Forestry & Timber



Construction & Infrastructure



Manufacturing



Energy, Oil & Gas



## SUSTAINABILITY

Motion aims to operate as a responsible corporate citizen by reducing our carbon footprint, improving the lives of our employees and their communities, and holding

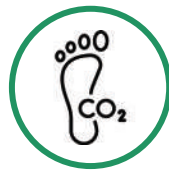
ourselves and our partners accountable to uphold our values. Our Sustainability initiatives include:



**An Efficient Supply Chain**



**A Compelling Employee Value Proposition**



**A Reduced Carbon Footprint**



**Meaningful Philanthropy**



**Governance**

## ENVIRONMENTAL RESPONSIBILITY

Greenhouse Emissions, Recycling & Sustainable Practices.



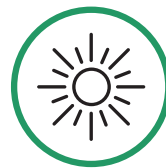
### Hybrid Vehicles

To reduce our CO2 emissions, we've transitioned our fleet of 85 vehicles in Australian Metro areas from fully fueled to hybrid vehicles. Over the next decade our whole fleet will consist of the hybrid model and will progress to fully electric in the next stage.



### LED Lighting

Replaced inefficient technology lighting systems in all our branches with energy-efficient LEDs to further reduce our emissions and contribute to a better and more sustainable future



### Solar Panels

Invested over \$135,000 to install a solar power plant on the rooftop of our head office in Sydney. This plant generates 140MWh per annum and has reduced our carbon emissions by 115 tonnes per annum.



### Landfill Waste

Installing recycling and specialised waste bins have made a huge impact on our waste consumption. We are currently recycling 20% of all generated waste from our business network resulting in over 35% of our waste being diverted from landfill.

These sustainability successes are currently across Australia locations only.

# INDUSTRIAL SOLUTIONS



## Delivering a world-class customer-first approach providing excellence and expertise in industrial products, solutions and services.

SAECOWilson and Bay Engineers Supplies are both part of Motion New Zealand, and specialise in the distribution of Bearings, Power Transmission and Industrial Supplies to the New Zealand industrial and automotive market.

### CONSULTING & DESIGN

We can provide engineering consulting services for upgrades and new plant designs with a proven track record of significant cost savings.

### SITE SURVEYS

Major plant and machinery surveys on customer's sites as well as inventory reviews of critical spares.

### SPECIALIST INSTALLATION SERVICES

Equipment failures are often caused by contamination of the product before they are installed, or by not following the correct installation techniques.

We can provide engineering expertise and advice on bearing fitting, v-belt tensioning, coupling and roll alignments and various installation work to ensure maximum service life.

### SUMITOMO GEARBOX ASSEMBLY & SERVICE CENTRE

Located in Mount Maunganui, our workshop offers standard and detailed Inspections (strip & quote), complete condition reporting and assessments for all brands of gearboxes.

### TRAINING

Investing in our people is key to our business success.

Through utilising our technical expertise and vast experience we have developed comprehensive product training programs for our customers and our own team.

### ENGINEERING CONSUMABLES

- Abrasives
- Adhesives, Sealants & Fillers
- Cutting & Threading
- Electrical Supplies
- Fasteners
- Hand Tools
- Hygiene & Cleaning
- Lubricants & Lubrication
- Machinery & Workshop Tools
- Manual Handling & Storage
- Paints & Marking
- Pipe, Tube & Fittings
- Power Tools
- Tapes & Packing

### BEARINGS

- Agricultural Bearings
- Ball Bearings
- Bearings Adapters
- Deep Groove Bearings
- Linear Motion
- Lubrication
- Plummer Blocks
- Precision Bearings
- Self Aligning Bearings
- Slewing Rings

### POWER TRANSMISSION

- Auxiliary Products
- Belts & Pulleys
- Chain & Sprockets
- Gearboxes & Motors
- Transmission Couplings

### WELDING SUPPLY

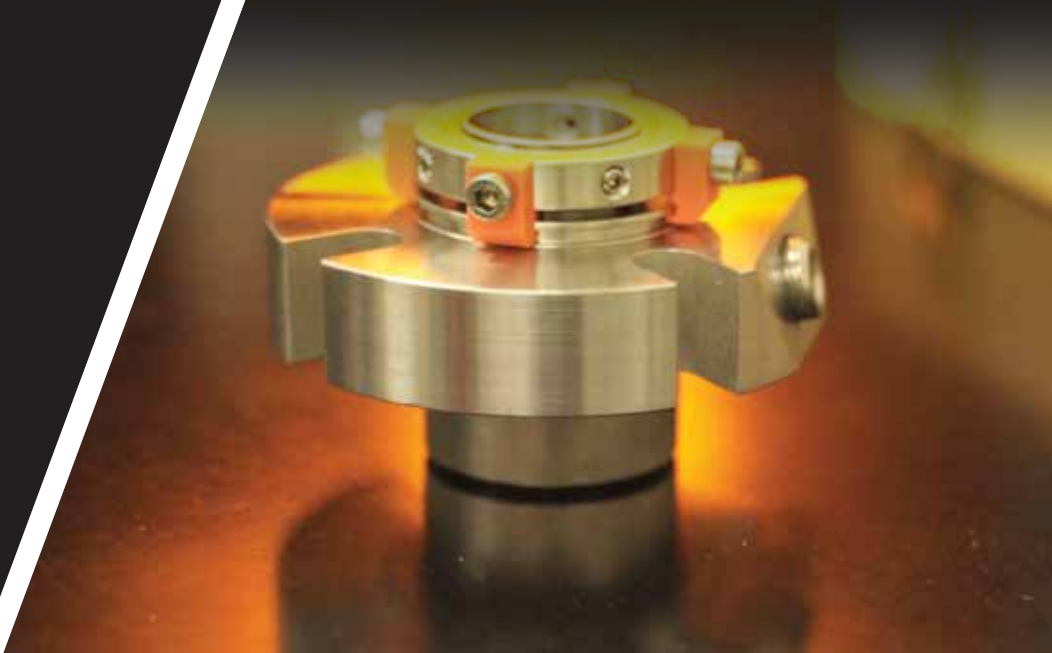
- MMA Welding Machines
- MIG & Tig Welding Machines
- MIG & Tig Wire
- Flux Cored Mig Wire
- Electrodes
- Helmets & PAPR Helmet Systems
- Fume Extraction
- Welding Consumables

### SAFETY

- Corporate & Casual Uniforms
- Fall & Confined Space Protection
- Personal Protection Equipment
- Safety Clothing
- Site & Environmental Safety



# SEALING SOLUTIONS



## The premier choice for gaskets, o-rings, hydraulic, rotary and mechanical seals.

Seal Innovations provide a broad range of sealing and gasketing solutions to the New Zealand market.

### GASKET MANUFACTURING

SiL have a CNC operated Atom cutter along with multiple dies and presses providing the ability to manufacture customised gaskets for multiple applications. We deliver consistent superior quality products through this manufacturing process and best-in-class sealing solutions that allow our customers to operate and maintain their plants safely and efficiently.

### MACHINED SEALS

SiL provides a one stop manufacturing solution to meet unique customer needs for hydraulic and rotary seals.

SiL's fully machined custom seals use a wide selection of profiles and materials including, Polyurethane (HPU), Nitrile (NBR) & Polytetrafluoroethylene (PTFE) and are produced on our CNC controlled machines in minutes.



### MECHANICAL SEAL REFURBISHMENT

SiL delivers a cost-effective, as-new, refurbishment service for virtually any mechanical seal, whether our own or our competitors' products.

Our as-new refurbishment process restores customers' seals to their original functionality, saving the cost of replacement hardware.

SiL also offers precision machining, servicing, modification and rebuild service to extend the life of your mechanical seals at our workshop.

### GASKETS

- Soft Cuts
- Semi Metallic
- Metallic
- Custom Design
- Manufacture

### HYDRAULIC

- Hydraulic Seals
- Pneumatic Seals
- Machined Seals
- O-Rings

### ROTARY

- Auto & Industrial
- V-Rings
- Custom Mouldings
- Shaft Repair
- Sleeves

### MECHANICAL

- Mechanical Seals
- Seal & Pump Refurbishment
- Pump Packing
- Field Service

# ***Mi*MOTION** ***FLUID SOLUTIONS***

Available in Australia and New Zealand.

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# FLUID SOLUTIONS



## Integrated solutions by specialists in industrial flow technologies.

Acknowledged for our commitment to product knowledge, Motion Fluid Solutions unites two previously standalone brands, HCD Flow Technology and Hose Supplies NZ to create a market-leading integrated entity delivering specialist products, skills and experience to the flow technology business sector. Motion Fluid Solutions has assembled New Zealand's most comprehensive range of OEM and replacement parts, equipment and components to meet the demands of the dynamic flow control and management sector of the New Zealand industrial marketplace.

### HOSE FABRICATION

Industry leading solutions in all aspects of specialist hose fabrication. From industrial rubber hose, stainless steel hose to PVC and ultra-high-pressure water jetting hose, we can offer a solution for almost any application. We also offer a complete design and custom built hose assembly service.

Motion have fully equipped national workshops in Auckland, Mt Maunganui and Christchurch. We also have assembly and crimping equipment in our local branch network from Auckland to Dunedin.

### TESTING, CERTIFICATION & EXARO HOSE MANAGEMENT

HCD and Hose Supplies offer a complete hose testing and certification service to meet specific industry requirements, conducted either in-house at our regional service centres or onsite by our mobile service vehicles. Included in these is Hydrostatic, Nitrogen and Vacuum testing, along with Failure analysis.

Motion's industry leading online hose management system EXARO will help you maximise the life expectancy of your hose assets. We focus on preventative maintenance to reduce the risk of downtime and increase operator safety. All test equipment is independently calibrated for accuracy.

### SITE SERVICES

Motion provide a range of specialist site services from consultation and design through to supply and installation, resulting in a complete start to finish package.

Our technicians can repair existing hose assemblies or supply new assemblies with one of our mobile service vehicles. With over 40 years of industry experience, our highly skilled team will ensure a fit for purpose solution whilst maintaining the highest levels of professionalism and safety.

Other site services available

- Polyethylene Pipe installation
- Fabric Joint Replacement



### Accreditations



### HOSES

- Rubber, PVC, PTFE & Stainless Steel Hose
- Layflat Hose
- Composite Hose
- Ducting

### COUPLINGS & FITTINGS

- Camlocks
- Bauer
- Claw
- Quick Connect
- Sanitary
- Brass
- Galvanised
- Stainless Steel
- Plastic
- Nozzles
- Victaulic

### PUMPS & REELS

- Hose Reels
- Fuel Pumps & Nozzles
- Engine Driven Pumps
- Oil Pumps & Nozzles
- Fuel Dispensers
- Fluid Monitoring
- Diaphragm Pumps
- Centrifugal Pumps
- Flow Meters
- Fuel Filters
- Hand & Drum Pumps

### VALVES & ACCESSORIES

- Ball Valves
- Gate Valves
- Knifegate Valves
- Check Valves
- Relief Valves
- Strainers
- Sight Glasses
- Gauges

### EXPANSION JOINTS

- Metallic
- Seismic
- Rubber
- Fabric
- Teflon
- Custom Designed

***Mi* MOTION**  
***ENGINEERING & SERVICES***

Available in Australia, Indonesia and New Zealand.

# ENGINEERING & SERVICES



## Specialist design and engineering, manufacturing, repair and maintenance services.

With over 50 years of industry experience, Motion is a trusted partner for specialized design, engineering, and technical support services for the maintenance, repair, and overhaul (MRO) and original equipment manufacturing (OEM) sectors.

Our team of factory-trained, multi-disciplinary engineers, tradespeople, and technicians deliver unparalleled expertise and reliability.

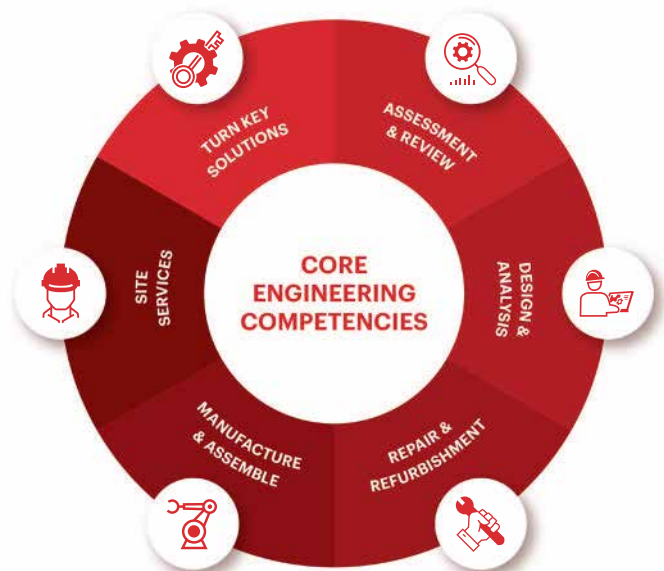
Our specialized capabilities span plant performance upgrades, bespoke product design, and on-site fitting supervision for high-value, critical installations.

Serving industries including manufacturing, food production, mining, power generation, and automation, we leverage our deep technical knowledge to optimize operations and enhance productivity for our clients.

Backed by a national presence and a comprehensive suite of specialised skills, Motion is the partner of choice for organizations seeking exceptional workmanship, product quality, and innovative solutions to complex challenges.

### Capabilities

1. Gearbox repairs
2. Mechanical CAD
3. Specialist design services including FEA and Motion Control
4. Bespoke machinery design and manufacture
5. Specialist site maintenance and upgrade services
6. Welding, machining, hose testing and certification





# CONVEYANCE SOLUTIONS



## Complete conveyance systems solutions for the design, installation and maintenance of conveyance infrastructure.

Motion Conveyance Solutions is a unique combination of skilled and experienced people, including design engineers, tradespeople and conveyor fabrication specialists, along with an extensive portfolio of carefully selected world-leading conveyor technology, equipment and parts to provide our clients with a system designed for their individual application, work site and operating environment.

### HEAVYWEIGHT

- Full range of Flat Rubber, Cleated Rubber and PVC Conveyor Belts
- Belt designs covering all industrial applications
- Belt Accessories – Mechanical Fasteners, Cleaners/Scrapers, Trackers/Trainers
- Conveyor Rollers – Steel, Plastic – 114mm Diam – 152mm Diam
- Belt Pulleys

### LIGHTWEIGHT

- New Zealand largest stock of PVC, PU and Hygienic monolithic belts
- Flat transmission belts (Timber, Paper, Cardboard and many other processes)
- Plastic modular belts & chains
- Polyester Mesh belts (De-watering and Filtering)
- Teflon belts, tapes, and sheets
- Special fabrication for any application or product
- Supply and install Nationwide
- Range of associated conveyor products and accessories

### CONVEYOR DESIGN

C&T can offer solutions to improve performance of your existing system or design to facilitate specific needs whether it be for food safety, increase production or simplify the process. Our sales team help design new equipment or supply turnkey utilising our vast range of products as a one stop shop for all your conveying needs.

### CONVEYOR BELT INSTALLATION AND MAINTENANCE TEAM

- 30+ Years' experience in all aspects of conveyor product installation and service
- 24 Hours, 7 day service – emergency breakdown team
- Dedicated conveyor condition report manager

### FABRICATION

In-house customisation and can supply a wide range of belting accessories.

- TPU finger cleats for fragile fruits and vegetables
- Wave cleats, HF welded to belting
- Trapezoidal profiles for inclines, side loading and diverting
- Lateral profiles for incline applications and fragile goods
- PU sidewalls for product containment

### LIGHTWEIGHT

- Food Grade Belts
- Modular Belts
- General Purpose Belting
- PVC Solid Woven
- PVC Econo
- Patterned Belting
- Belt Accessories & Fasteners
- Conveyor Rollers
- Belt Cleaners & Guides

### HEAVYWEIGHT

- Belts Accessories
- Belt Fasteners
- Conveyor Rollers
- Belt Cleaners
- Guides

### POWER TRANSMISSION

- Chain & Sprockets
- Couplings
- Electronics
- Reduction Boxes
- Thermoplastic Gears
- Vee Belts & Pulleys
- Timing Pulleys

# **MOTION**

Anytime. Anywhere.  
**Always Here.™**



Delivering a world-class customer-first approach providing excellence and expertise in industrial products, solutions and services.



**Find a location near you!**

Scan the QR Code to find out more  
or visit [Motion.com.au](http://Motion.com.au)

**SAECOWilson**  
Bearings | Power Transmission | Engineering Supplies

**SiL SEAL**  
INNOVATIONS

**Bay Engineers Supplies**

**HCD**  
Flow Technology

**HOST**  
SUPPLIES

**C&T**  
CONVEYOR & TRANSMISSION